



Founded in 1967 and headquartered in Montreal, Quebec, Telecon is Canada's leading telecommunications network infrastructure services provider, leveraging its national presence, network of 3,000 professionals, client relationships and 50-year history to offer industry-leading design, infrastructure and connectivity solutions to telecommunications companies nationwide.

### Resources

An unparalleled national footprint and a large, proficient and multidisciplinary team.

### Know-how

Expertise in design, infrastructure and connectivity services for wired and wireless telecommunications networks.

### Adaptability

A comprehensive suite of telecommunications network deployment services to suit projects of all sizes and complexity.

### Client focus

Well-established and long-standing relationships with Canada's key telecommunications providers.

### Trust

Committed to successfully meeting its clients' needs safely, on time and on budget.

### Excellence

Recognized for its reliability, efficiency and high-quality delivery of telecommunications network deployment services.

## Incomparable expertise

Small cells are a major game-changer in the world of telecommunications. Most major providers have included a small cell rollout in their five-year plan. Telecon's large, multidisciplinary team and extensive experience in the design and construction of connectivity networks makes it a clear asset and invaluable partner in these types of projects. As operators must constantly upgrade and modify their networks to satisfy ever-growing and ever-changing demands, working with one dependable contractor is an invaluable advantage guaranteed to reduce both overheads and headaches.



## Definite added value

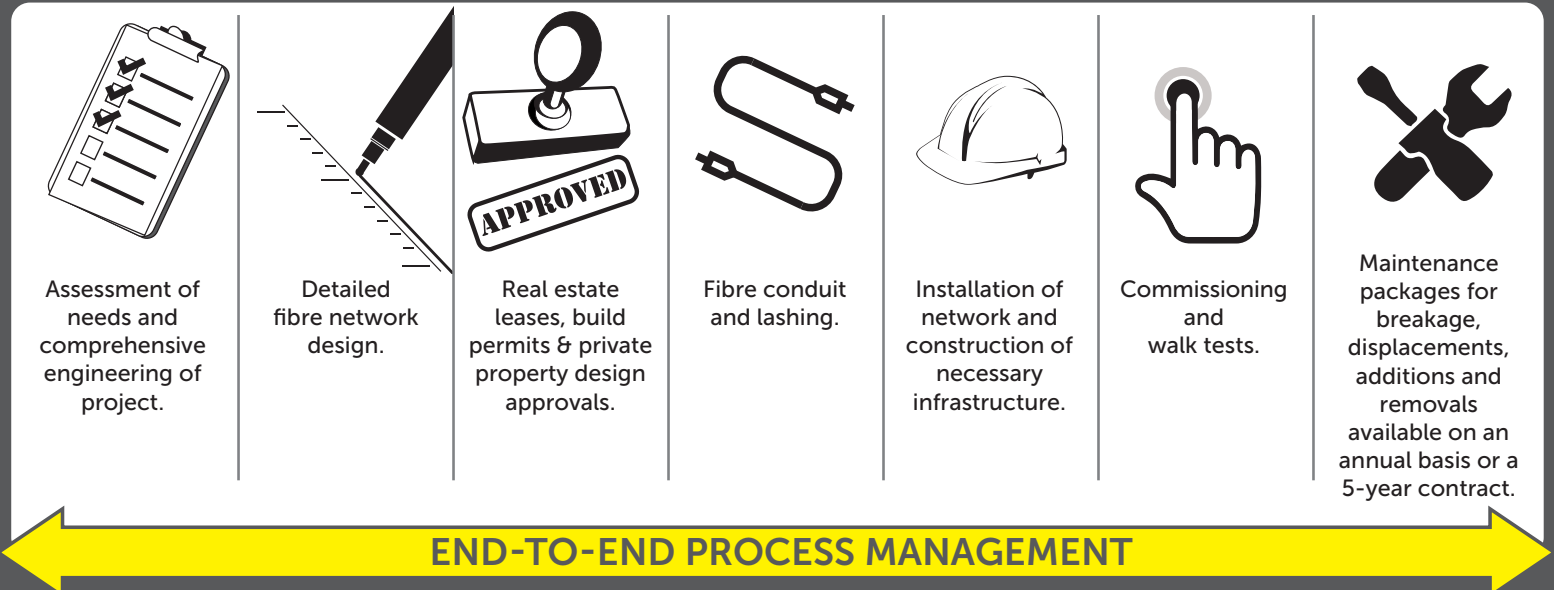
Telecon offers both turnkey and functional design and construction management services through a wide array of assets, resources and skill sets.

- Extensive in-house competencies and tools suitable for projects of any scale;
- Dealing with a single contractor that is both versatile and reliable reduces overheads and increases return on invested capital by eliminating inter company hand-offs, which otherwise augment the risk of error and repetition;
- Decrease in administrative processes and grouping of common capabilities, resulting in a reduction of cycle time;
- Overall better customer experience and satisfaction.

# Small cells

## Key requirements for small cell deployment

With access to expert resources, Telecon offers a complete in-house end-to-end small cell solution service.



## Diversity of solutions

Telecon maximizes the benefits of the small cell's versatility.

- Residential, business, rural and urban network solutions;
- Pole-mounted devices;
- Building-mounted devices;
- CSP to small cell;
- Core to small cell.



## Expected outcomes of using Telecon small cell deployment services

- Single Point of Contact (SPOC) for all activities related to deployment;
- Unique accountability for quality, costs and delivery;
- Shorter cycle times achieved through reduced handoffs between activities;
- Synergies accomplished via economies of scope.

For more information on our services, please contact:

### Stuart Feth

Senior Director, Wireline & Wireless

T 905-569-2882 ext. 2210 C 416-606-3190

E [Stuart.Feth@Telecon.ca](mailto:Stuart.Feth@Telecon.ca)

3585 Laird Road, Unit 14, Mississauga, ON L5L 5Z8

